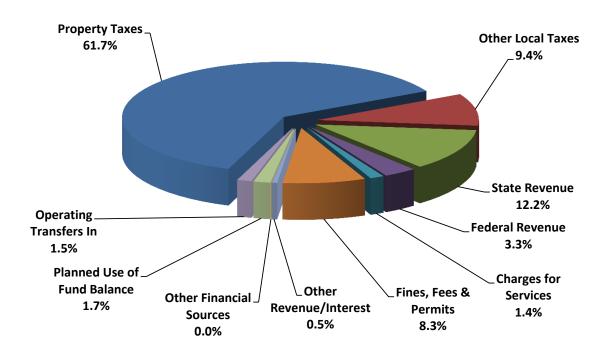
ALL FUNDS SUMMARY



FY18 ADOPTED BUDGET

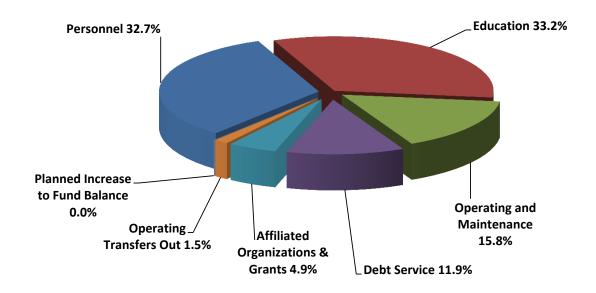
Where the Money Comes From....



SOURCES OF FUNDS:

| | FY18 Adopted | FY17 Amended |
|------------------------------------|------------------|------------------|
| Revenue: | | |
| Property Taxes | \$ 778,878,000 | \$ 767,774,000 |
| Intergovernmental-State | 154,330,864 | 164,767,069 |
| Other Local Taxes | 118,888,000 | 109,707,000 |
| Fines, Fees & Permits | 104,498,435 | 98,673,277 |
| Intergovernmental-Federal | 41,705,988 | 46,107,323 |
| Charges for Services | 17,887,498 | 17,161,114 |
| Other Revenue/Interest | 6,515,347 | 7,513,438 |
| Subtotal | 1,222,704,133 | 1,211,703,221 |
| Other Sources: | | |
| Planned Use of Fund Balance | 21,399,799 | 29,378,067 |
| Operating Transfers In | 18,584,661 | 19,093,000 |
| Other Financial Sources | 337,500 | 855,000 |
| Subtotal | 40,321,960 | 49,326,067 |
| Total Appropriation Sources | \$ 1,263,026,093 | \$ 1,261,029,289 |

.....and Where the Money Goes



USE OF FUNDS:

| | FY18 Adopted | FY17 Amended |
|-----------------------------------|------------------|------------------|
| Personnel | \$ 413,316,906 | \$ 391,770,212 |
| Education | 419,471,000 | 419,471,000 |
| Operating and Maintenance | 198,772,135 | 218,974,503 |
| Debt Service | 150,284,959 | 149,242,745 |
| Affiliated Organizations & Grants | 62,363,615 | 55,229,829 |
| Operating Transfers Out | 18,444,318 | 25,708,567 |
| Planned Increase to Fund Balance | 373,161 | 632,433 |
| Total Appropriation Uses | \$ 1,263,026,093 | \$ 1,261,029,289 |

| FY14 | FY15 | FY16 | FY17 | FY18 |
|----------------------------|--|---|---|--|
| ACTUAL | ACTUAL | ACTUAL | AMENDED | ADOPTED |
| (748 101 444) | (761, 129, 275) | (756 449 189) | (767.774.000) | (778,878,001) |
| , | , | , , , | , | (118,888,000) |
| , , , | , | , , , | , , , | (154,330,864) |
| , | , , , | , | , , , | (41,705,988) |
| , | , | , , | , | (17,887,498) |
| , | , | , , | , | (104,498,435) |
| , , , | , | , , | , | (4,732,597) |
| , , | , , | , , | , , | (1,782,750) |
| (1,171,654,683) | (1,152,587,494) | (1,149,839,420) | (1,211,703,221) | (1,222,704,133) |
| 254,027,972 | 250,885,566 | 252,497,393 | 288,038,315 | 294,542,175 |
| | | | | 25,772,326 |
| | | | | 123,724,417 |
| - | - | - | | (30,722,012) |
| 383,721,511 | 367,482,438 | 367,926,235 | 391,770,212 | 413,316,906 |
| 22 095 824 | 19 985 976 | 16 244 938 | 22 390 894 | 19,543,848 |
| | | | | 27,596,696 |
| | | | | 76,041,115 |
| | | | | 27,410,120 |
| | | | | 9,901,511 |
| | | | | 46,411,619 |
| | | | 51,055,076 | -0,-11,013 |
| 163,219,905 | 148,101,045 | 153,392,458 | 225,591,566 | 206,904,909 |
| 167,309,931 | 161,415,322 | 280,854,154 | 149,242,745 | 150,284,959 |
| 428,345,183 | 427,528,517 | 439,707,685 | 470,400,829 | 476,884,615 |
| 635,000 | 3,050,000 | 4,764,000 | 4,300,000 | 4,950,000 |
| - | - | - | (6,617,063) | (8,132,774) |
| (1,527,930) | 17,045,150 | (86,235,568) | (855,000) | (337,500) |
| 1,141,703,599 | 1,124,622,472 | 1,160,408,963 | 1,233,833,289 | 1,243,871,114 |
| | | | 632.433 | 373,161 |
| | | | | (21,399,799) |
| | | - | (28,745,634) | (21,026,638) |
| - | | | | |
| (23,434,250) | (20,521,020) | (21,294,841) | (19,093,000) | (18,584,661) |
| (23,434,250) 31,794,693 | (20,521,020) 29,194,395 | (21,294,841) 27,490,019 | (19,093,000) 25,708,567 | (18,584,661) 18,444,318 |
| , | | | , | |
| | (748,101,444) (106,832,898) (134,844,829) (55,910,264) (17,450,854) (97,248,742) (9,614,270) (1,651,382) (1,171,654,683) 254,027,972 19,182,572 110,510,967 383,721,511 22,095,824 30,679,532 66,867,815 22,035,033 10,830,155 9,874,324 837,221 163,219,905 167,309,931 428,345,183 635,000 (1,527,930) | ACTUAL ACTUAL (748,101,444) (761,129,275) (106,832,898) (106,997,963) (134,844,829) (133,397,504) (55,910,264) (30,240,093) (17,450,854) (16,693,427) (97,248,742) (97,397,669) (9,614,270) (4,836,210) (1,651,382) (1,895,354) (1,171,654,683) (1,152,587,494) 254,027,972 250,885,566 19,182,572 19,907,267 10,510,967 96,689,605 - - 383,721,511 367,482,438 22,095,824 19,985,976 30,679,532 23,069,861 66,867,815 58,300,714 22,035,033 21,012,152 10,830,155 9,929,949 9,874,324 15,377,671 837,221 424,721 163,219,905 148,101,045 167,309,931 161,415,322 428,345,183 427,528,517 635,000 3,050,000 - - | ACTUAL ACTUAL ACTUAL (748,101,444) (761,129,275) (756,449,189) (106,832,898) (106,997,963) (107,820,954) (134,844,829) (133,397,504) (135,228,917) (55,910,264) (30,240,093) (28,727,496) (17,450,854) (16,693,427) (13,279,330) (97,248,742) (97,397,669) (99,531,851) (9,614,270) (4,836,210) (6,251,106) (1,651,382) (1,895,354) (2,550,577) (1,171,654,683) (1,152,587,494) (1,149,839,420) 254,027,972 250,885,566 252,497,393 19,182,572 19,907,267 21,604,521 110,510,967 96,689,605 93,824,321 22,095,824 19,985,976 16,244,938 30,679,532 23,069,861 23,959,847 66,867,815 58,300,714 62,631,976 22,035,033 21,012,152 20,776,115 10,830,155 9,929,949 7,497,287 9,874,324 15,377,671 23,443,211 837,221 <td>ACTUAL ACTUAL ACTUAL AMENDED (748,101,444) (761,129,275) (756,449,189) (767,774,000) (106,832,898) (106,997,963) (107,820,954) (109,707,000) (134,844,829) (133,397,504) (135,228,917) (164,767,069) (55,910,264) (30,240,093) (28,727,496) (46,107,323) (17,450,854) (16,693,427) (13,279,330) (17,161,114) (97,248,742) (97,397,669) (99,531,851) (98,673,277) (9,614,270) (4,836,210) (6,251,106) (6,506,788) (1,651,382) (1,895,354) (2,550,577) (1,006,650) (1,171,654,683) (1,152,587,494) (1,149,839,420) (1,211,703,221) 254,027,972 250,885,566 252,497,393 288,038,315 19,182,572 19,907,267 21,604,521 22,464,165 110,510,967 96,689,605 93,824,321 10,9973,841 22,095,824 19,985,976 16,244,938 22,390,894 30,679,532 23,069,861 23,959,847 29,477,067</td> | ACTUAL ACTUAL ACTUAL AMENDED (748,101,444) (761,129,275) (756,449,189) (767,774,000) (106,832,898) (106,997,963) (107,820,954) (109,707,000) (134,844,829) (133,397,504) (135,228,917) (164,767,069) (55,910,264) (30,240,093) (28,727,496) (46,107,323) (17,450,854) (16,693,427) (13,279,330) (17,161,114) (97,248,742) (97,397,669) (99,531,851) (98,673,277) (9,614,270) (4,836,210) (6,251,106) (6,506,788) (1,651,382) (1,895,354) (2,550,577) (1,006,650) (1,171,654,683) (1,152,587,494) (1,149,839,420) (1,211,703,221) 254,027,972 250,885,566 252,497,393 288,038,315 19,182,572 19,907,267 21,604,521 22,464,165 110,510,967 96,689,605 93,824,321 10,9973,841 22,095,824 19,985,976 16,244,938 22,390,894 30,679,532 23,069,861 23,959,847 29,477,067 |

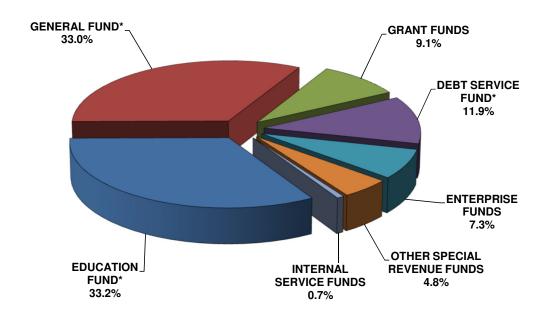
⁽¹⁾ Includes Education expense

| | FY18 SOURCES OF FUNDS | | FY18 | | | | |
|---------------------------------|-----------------------|--------------|--------------|---------------|-----------------|---------|---------------|
| | REVENUE + | TRANSFERS | FUND | | TRANSFERS | FUND | NET |
| FUND/DIVISION: | OTHER SOURCES | IN | BALANCE | EXPENSES | OUT | BALANCE | OPERATIONS |
| OENEDAL EUND | | | | | | | |
| GENERAL FUND: | (000 050 047) | (05.040) | (0.000.000) | 40.040.070 | 40.750.000 | | (074 044 000) |
| Administration & Finance | (323,259,347) | (65,342) | (3,286,309) | 40,946,076 | 13,750,000 | - | (271,914,923) |
| Information Technology | (1,980,902) | - | - | 12,156,860 | - | - | 10,175,958 |
| Planning & Development | (5,000) | - | | 391,580 | 64,361 | - | 450,941 |
| Public Works | (2,930,231) | (35,170) | (52,450) | 25,471,999 | 50,000 | - | 22,504,148 |
| Health Services | (5,346,466) | (869,200) | - | 29,974,186 | 2,326,090 | - | 26,084,610 |
| Community Services | (875,000) | - | - | 9,123,712 | 152,110 | - | 8,400,822 |
| Sheriff | (5,813,000) | (131,481) | - | 178,052,557 | 75,810 | - | 172,183,886 |
| Judicial | (28,502,800) | (35,321) | - | 69,931,843 | 350,090 | - | 41,743,812 |
| Elected Officials | (42,871,514) | - | - | 33,242,260 | - | - | (9,629,255) |
| TOTAL GENERAL FUND | (411,584,261) | (1,136,514) | (3,338,759) | 399,291,073 | 16,768,461 | - | - |
| | | | | | | | |
| SPECIAL REVENUE FUNDS: | | | | | | | |
| Education Fund | (419,471,000) | - | - | 419,471,000 | - | - | - |
| Hotel-Motel Tax Fund | (17,320,000) | - | (1,734,886) | 19,054,886 | - | - | - |
| Roads & Bridges Fund | (15,237,265) | - | (1,787,059) | 16,827,286 | 197,038 | - | - |
| Narcotics Funds | (2,405,000) | - | (356,260) | 2,761,260 | - | - | - |
| Car Rental Tax Fund | (2,500,000) | - | - | 2,500,000 | - | - | - |
| Mosquito & Rodent Control Fund | (3,515,000) | - | (390,631) | 3,905,631 | - | - | - |
| Air Emission Fees Fund | (1,012,250) | - | (161,104) | 1,173,354 | - | - | - |
| Register DP Fund | (286,400) | - | (500,000) | 786,400 | - | - | - |
| General Sessions DP Fund | (306,350) | - | (315,860) | 622,210 | - | - | - |
| Veteran's Court | (50,000) | - | - | 50,000 | - | - | - |
| Criminal Court DP Fund | (22,100) | - | (93,700) | 115,800 | - | - | - |
| Economic Development Fund | - | - | (4,000,000) | 4,000,000 | - | - | - |
| Stormwater Fees Fund | (725,000) | - | (500,787) | 1,225,788 | - | - | - |
| Sewer Maintenance Fund | (6,000) | - | (1,500,000) | 1,506,000 | - | - | - |
| DUI Treatment Fines Fund | (51,000) | - | - | 51,000 | - | - | - |
| Drug Court Program Fund | (372,500) | - | (248,758) | 621,258 | - | - | - |
| Tax Increment Fund | (5,500,000) | - | - | 5,500,000 | - | - | - |
| TOTAL SPECIAL REVENUE | (468,779,865) | - | (11,589,045) | 480,171,873 | 197,038 | - | - |
| | | | | | | | |
| ENTERPRISE FUNDS: | | | | | | | |
| Corrections Fund | (40,764,944) | (12,000,000) | (2,632,377) | 55,083,898 | 313,423 | - | - |
| Fire Services Fund | (24,822,708) | - | (510,607) | 24,960,154 | - | 373,161 | - |
| Codes Enforcement Fund | (10,162,486) | (1,519,184) | - | 11,281,630 | 400,040 | - | - |
| TOTAL ENTERPRISE FUNDS | (75,750,138) | (13,519,184) | (3,142,984) | 91,325,683 | 713,463 | 373,161 | - |
| | | | | | | | |
| INTERNAL SERVICE FUNDS: | | | | | | | |
| IT Internal Service Fund | (4,798,225) | - | - | 4,798,225 | - | - | - |
| Fleet Vehicle Replacement Fund | (464,200) | - | - | 464,200 | - | - | |
| Fleet Services | (3,350,681) | - | (28,182) | 3,378,863 | - | - | - |
| TOTAL INTERNAL SERVICES | (8,613,106) | - | (28,182) | 8,641,288 | - | - | - |
| ODANIT FUNDO | (440 F40 55= | (0.000.000 | (4.44= 44= | 444 700 000 | 305 05 0 | | |
| GRANT FUNDS | (110,518,927) | (3,928,963) | (1,117,405) | 114,799,939 | 765,356 | - | - |
| DEBT SERVICE FUND | (147,795,336) | | (2,183,423) | 149,978,759 | | | |
| DEDI SERVICE FUND | (147,730,000) | - | (2,103,423) | 149,910,139 | - | - | - |
| ALL FUNDS TOTAL | (1,223,041,633) | (18,584,661) | (21,399,799) | 1,244,208,614 | 18,444,318 | 373,161 | - |

| | FY18 SOURCES OF FUNDS | | | FY18 I | USES OF FUND | os | NET OPERATIONS | | |
|------------------------|----------------------------|-----------------|-----------------|---------------|------------------|-----------------|----------------|---------------|--|
| FUND TYPE: | REVENUE + OTHER SOURCES | TRANSFERS IN | FUND BALANCE | EXPENSES | TRANSFERS OUT | FUND BALANCE | NET FUND | % of Total | |
| | | | | | | | | | |
| EDUCATION FUND* | (419,471,000) | - | - | 419,471,000 | - | - | - | 33.2% | |
| GENERAL FUND* | (411,584,261) | (1,136,514) | (3,338,759) | 399,291,073 | 16,768,461 | - | - | 33.0% | |
| DEBT SERVICE FUND* | (147,795,336) | - | (2,183,423) | 149,978,759 | - | - | - | 11.9% | |
| GRANT FUNDS | (110,518,927) | (3,928,963) | (1,117,405) | 114,799,939 | 765,356 | - | - | 9.1% | |
| ENTERPRISE FUNDS | (75,750,138) | (13,519,184) | (3,142,984) | 91,325,683 | 713,463 | 373,161 | - | 7.3% | |
| OTHER SPECIAL REVENUE | (49,308,865) | - | (11,589,045) | 60,700,873 | 197,038 | - | - | 4.8% | |
| INTERNAL SERVICE FUNDS | (8,613,106) | - | (28,182) | 8,641,288 | - | - | - | 0.7% | |
| | | | /-· | | | | | | |
| ALL FUNDS TOTAL | (1,223,041,633) | (18,584,661) | (21,399,799) | 1,244,208,614 | 18,444,318 | 373,161 | - | 100.0% | |

^{*}Identified as Major Funds - defined as more than 10% of total appropriated revenues

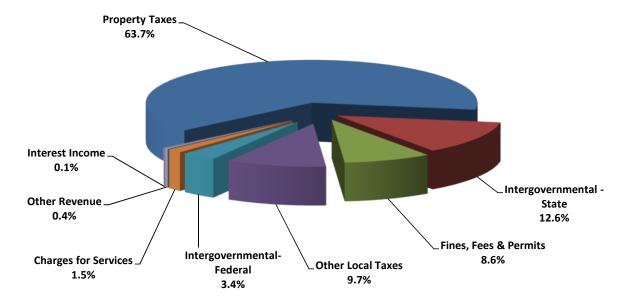
FY18 Uses by Fund



Major Funds for Shelby County include the Education Fund (33.2% of total), the General Fund (33.0% of total) and the Debt Service Fund (11.9% of total).

| REVENUE SOURCE | FY14 | FY15 | FY16 | FY17 | FY18 |
|--------------------------------|---------------|---------------|---------------|---------------|---------------|
| | Actual | Actual | Actual | Amended | Adopted |
| 40 - Property Taxes | 748,101,444 | 761,129,275 | 756,449,189 | 767,774,000 | 778,878,001 |
| % of Total | 63.8% | 66.0% | 65.8% | 63.4% | 63.7% |
| 43 - Intergovernmental - State | 134,844,829 | 133,397,504 | 135,228,917 | 164,767,069 | 154,330,864 |
| % of Total | 11.5% | 11.6% | 11.8% | 13.6% | 12.6% |
| 41 - Other Local Taxes | 106,832,898 | 106,997,963 | 107,820,954 | 109,707,000 | 118,888,000 |
| % of Total | 9.1% | 9.3% | 9.4% | 9.1% | 9.7% |
| 46 - Fines, Fees & Permits | 97,248,742 | 97,397,669 | 99,531,851 | 98,673,277 | 104,498,435 |
| % of Total | 8.3% | 8.5% | 8.7% | 8.1% | 8.6% |
| 44 - Intergovernmental-Federal | 55,910,264 | 30,240,093 | 28,727,496 | 46,107,323 | 41,705,988 |
| % of Total | 4.8% | 2.6% | 2.5% | 3.8% | 3.4% |
| 45 - Charges for Services | 17,450,854 | 16,693,427 | 13,279,330 | 17,161,114 | 17,887,498 |
| % of Total | 1.5% | 1.4% | 1.2% | 1.4% | 1.5% |
| 47 - Other Revenue | 9,614,270 | 4,836,210 | 6,251,106 | 6,506,788 | 4,732,597 |
| % of Total | 0.8% | 0.4% | 0.5% | 0.5% | 0.4% |
| 48 - Interest Income | 1,651,382 | 1,895,354 | 2,550,577 | 1,006,650 | 1,782,750 |
| % of Total | 0.1% | 0.2% | 0.2% | 0.1% | 0.1% |
| TOTAL REVENUE - ALL FUNDS | 1,171,654,683 | 1,152,587,494 | 1,149,839,420 | 1,211,703,221 | 1,222,704,133 |
| % Change from Prior Year | | -1.6% | -0.2% | 5.4% | 0.9% |

Countywide Revenue Overview

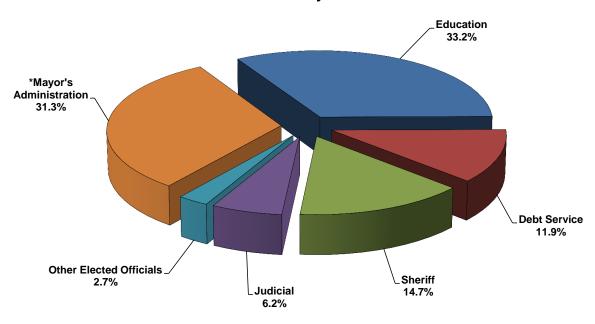


Property Taxes provide the largest single source of revenue for Shelby County.

| | FY18 SOURCES OF FUNDS | | FY18 (| USES OF FUN | NET OPERATIONS | | | |
|----------------------------|----------------------------|-----------------|-----------------|---------------|------------------|-----------------|---------------|---------------|
| <u>DIVISION NAME</u> | REVENUE + OTHER SOURCES | TRANSFERS IN | FUND BALANCE | EXPENSES | TRANSFERS OUT | FUND BALANCE | NET TOTAL | % of Total |
| Education | (419,471,000) | - | - | 419,471,000 | - | - | - | 33.2% |
| Sheriff | (13,205,919) | (207,291) | (356,260) | 185,746,065 | 207,291 | - | 172,183,886 | 14.7% |
| Debt Service | (147,795,336) | - | (2,183,423) | 149,978,759 | - | - | - | 11.9% |
| Public Works * | (72,167,546) | (282,208) | (4,474,934) | 98,754,283 | 301,392 | 373,161 | - | 7.9% |
| Administration & Finance * | (352,462,358) | (65,342) | (9,021,195) | 75,883,973 | 13,750,000 | - | (271,914,923) | 7.1% |
| Judicial | (34,898,493) | (385,411) | (658,318) | 77,300,623 | 385,411 | - | 41,743,812 | 6.2% |
| Corrections * | (41,199,569) | (12,313,423) | (2,632,377) | 55,831,946 | 313,423 | - | - | 4.4% |
| Health Services * | (34,033,397) | (3,195,291) | (572,292) | 61,015,300 | 2,870,290 | - | 26,084,611 | 5.1% |
| Community Services * | (32,989,894) | (152,110) | - | 41,390,716 | 152,110 | - | 8,400,822 | 3.3% |
| Other Elected Officials | (43,157,914) | - | (500,000.00) | 34,028,659.51 | - | - | (9,629,255) | 2.7% |
| Planning & Development * | (24,881,080) | (1,983,585) | (1,001,000) | 27,852,206 | 464,401 | - | 450,942 | 2.2% |
| Information Technology * | (6,779,127) | - | - | 16,955,085 | - | - | 10,175,958 | 1.3% |
| ALL FUNDS TOTAL | (1,223,041,633) | (18,584,661) | (21,399,799) | 1,244,208,614 | 18,444,318 | 373,161 | - | 100.0% |

^{*} Divisions of the Mayor's Administration

FY18 Uses by Division



Education represents the largest functional division of county expenditures.

Revenue Projections and Assumptions

Preparing a balanced budget based on conservative revenue estimates is fundamental to maintaining a strong financial position. Since property taxes account for 64% of Countywide revenue, reaching consensus on this revenue forecast is an important basis for budget development. Property taxes have been projected based upon historical trends, current year actual collections and appraisal appeals, with extensive collaboration with the Trustee and the Assessor. Analysis of local, state and national economic trends and statistical indicators is an integral part of this forecasting process. If necessary, estimates are adjusted before the final budget is approved to reflect results of the certified tax roll and final appeals of current year assessments that become available in April.

Our dependence on this revenue source has made the impact in prior years of declining real estate values and foreclosures a real concern. However, the County has very little opportunity to diversify its revenue sources because most other local taxes, fines, fees and permits are largely established and regulated by State law. The County has attempted to maintain stable property tax rates to avoid the need to adapt to cyclical economic and fiscal conditions. This has been accomplished without the use of fund balance or the use of non-recurring revenue sources to fund ongoing expenditures.

Property Tax Rates

The Property Tax Rate is set by the County Commission as a part of the annual budget review process. Rates are set at a level determined to be necessary to maintain a balanced budget while providing appropriate services to County residents. Property appraisals are prepared by the Shelby County Assessor of Property and re-evaluated every four years, except for public utilities which are assessed by the Tennessee Regulatory Authority. The appraised value is the estimated market value at a specified point in time.

The assessed value is the basis for property taxes on various types of property, including:

- Real property land, structures, lease-hold improvements (realty tax)
- Personal property business furnishings and equipment (personalty tax)
- Public utility property real and personal property owned by utilities and organizations regulated by the State

Some properties are exempt from property tax assessments such as governments and religious and charitable institutions. The State of Tennessee tax statutes classify types of property as follows for computing assessed valuations:

- Real estate Residential and Farms: 25% of actual value
- Real estate Commercial and Industrial: 40% of actual value
- Personal property Commercial and Industrial; 30% of actual value
- Public utilities 55% of actual value

Residential properties account for about 53% of total assessed values throughout the County, with commercial properties at about 32%, personal property at 8% and utilities at 7%.

Based on property tax assessments provided by the Assessor's office and the property tax rate as set by the County Commission, the Trustee calculates the amount of property tax bills. Tax bills are mailed by September and become delinquent if not paid by the last day in February of the following year.

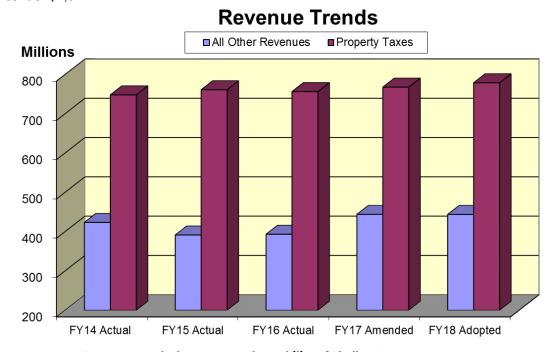
Property Tax Calculation

The County Commission approved a tax rate of \$4.11 for tax year 2017 (fiscal year 2018).

To calculate a property tax bill, the assessed value is divided by \$100, with the result multiplied by the effective tax rate. The example below shows this calculation for a tax rate of \$4.11 on a residential property assessed at \$100,000:

- 1) \$100,000 appraised value x 25% assessed value for residential property = \$25,000
- 2) \$25,000 / \$100 = \$250
- 3) $$250 \times $4.11 = $1,028$ tax due

A commercial property of the same appraised value would be assessed at 40% for a tax due amount of \$1,644.



Revenue trends demonstrate the stability of Shelby County revenue sources

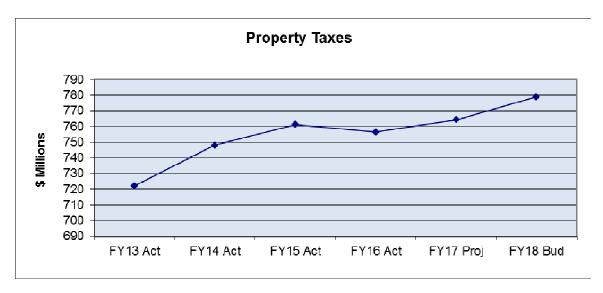
Certified Tax Rate Calculation

The certified tax rate is a calculation designed to account for the impact of significant property value increases or decreases on local taxes. This calculation, which requires State approval, establishes the rate that is necessary to generate the same amount of property tax revenue as the prior year. The certified tax rate sets a baseline for the property tax rate; the actual rate set for the tax year is determined by the County Commission.

A property reappraisal was conducted throughout Shelby County during 2016-2017 to provide an updated tax valuation basis. This appraisal reflects the steady economic recovery that has occurred since the previous reappraisal was conducted, with significant appreciation in realty values in most areas. Therefore, the certified tax rate was reset from the previous tax rate of \$4.37 to the lower base amount of \$4.137. In the adoption of the FY18 Budget the final tax rate was set at \$4.11 – a reduction of \$.027 from the certified rate.

Property Tax Revenue

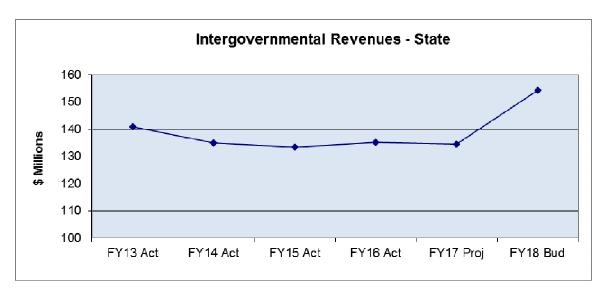
Property Taxes account for 63.7% of all County revenue sources. Current Property Taxes have been projected at \$758.0 million for the FY18 Adopted Budget, based on a tax rate of \$4.11 with an expected growth of about 2.0% over the projected FY17 actual collection level. Delinquent tax revenue has been reduced by \$3.1 million in recognition of the increase in current collections. One cent of the tax rate is estimated to generate \$1,844,336 in revenue. The Rural School Bond property tax rate of \$.04 (which applied only to properties outside the Memphis city limits) was eliminated in FY15.



<u>Intergovernmental Revenues (State)</u> received from the State of Tennessee contribute the second largest source of income to the County, representing 12.6% of total income (\$154 million). Statewide revenue collections are distributed to the municipalities on the basis of population, as prescribed by the Tennessee Code Annotated.

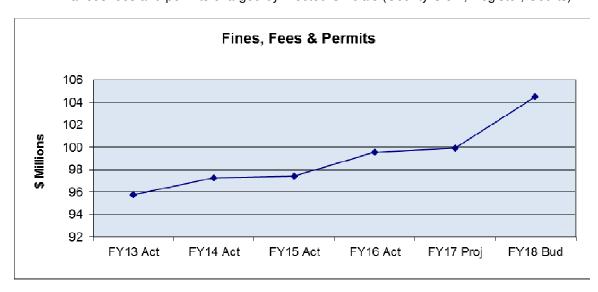
Significant revenue sources in this category include:

- State grant funding for specified programs (\$79.0 million).
- Corrections reimbursements for housing of inmates charged with felony crimes (\$39.7 million). This represents a 19% reduction from the FY17 budget.
- As a result of the recently enacted Tennessee Improve Act, State gasoline tax revenue will increase by \$1.8 million in FY18 to \$10.5 million. For the following two fiscal years close to \$6.0 million will incrementally accrue to Shelby County as a result of this Act. The TVA Replacement tax (\$7.2 million) and Bank Excise taxes (\$3.0 million) are also significant revenue sources for the County.
- State cost reimbursements include funding for the Public Defender (\$5.3 million) and for prisoners housed at the Shelby County Jail (\$2.4 million). The county is also reimbursed for State elections.



<u>Fines, Fees & Permits</u> account for 8.6% of total revenues (\$105 million). Collections in this category have increased over the past few years as economic conditions have improved. Significant fees collected from businesses, residents, and organizations for services provided include:

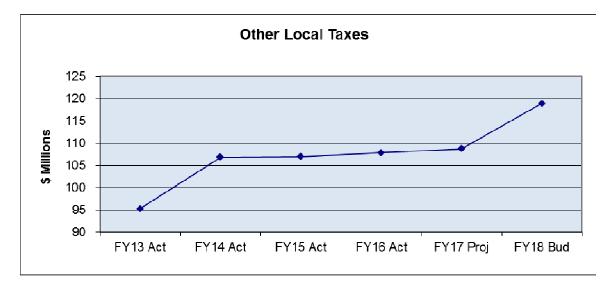
- County Trustee's commission for collection of property taxes (\$22.3 million).
- Fire Protection fees collected in the unincorporated areas of Shelby County (\$20.6 million).
- Various fees and permits charged by Elected Officials (County Clerk, Register, Courts).



<u>Other Local Taxes</u> contribute another 9.7% or \$118.9 million. Significant local tax revenues are generated from:

- Wheel Tax collected by the County Clerk as vehicle licenses are issued or renewed. All
 proceeds are allocated to Education for operating costs and capital projects. (\$34.9
 million).
- Hotel & Motel Tax a 5% tax collected on room rentals as funding for the Sports Authority debt and Convention and Visitors Bureau (\$17.3 million).

- Exempt Property in Lieu of Taxes (PILOT) taxes (\$25.3 million, including MLG&W)
- Business or Gross receipts taxes (\$15.7 million) and local share of Sales Tax (\$4.4 million).
- Interest & Penalty on Taxes (\$7.5 million) and litigation taxes (\$3.5 million)
- Car Rental Tax a 3% tax collected on vehicle rental as funding for NBA arena (\$2.5 million).
- Tax Increment Financing (TIF) fund utilizing incremental tax revenue growth over a
 baseline year to pay for community or site-specific improvements (\$6.6 million). Amounts
 paid to the Community Redevelopment Agency (CRA) were not previously recorded on
 County financial records.



<u>Intergovernmental Revenues (Federal & Local)</u> received from the Federal Government and local municipalities represent 3.4% of total income, or \$41.7 million in revenue.

Significant revenue sources in this category include:

- Federal and Local grant funding for specified programs (\$22.7 million).
- Funding for the Next Generation 911 Computer Aided Dispatch system from the Shelby County 911 District (\$4.1 million).
- Federal reimbursement for Qualified School Construction Bond (QSCB) payments (\$3.1 million.
- Reimbursement from local municipalities for the County-wide reappraisal carried out by the County Assessor during 2017 (\$2.9 million) and for ambulance and 911 services (\$1.5 million).
- Cost sharing with the City of Memphis for Codes Enforcement operations (\$1.5 million).

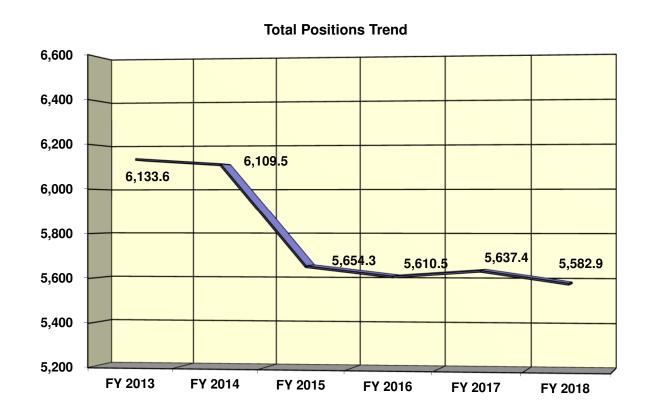
<u>Charges for Services</u> - \$17.9 million budgeted in FY18 representing only 1.5% of all revenues. This category includes internal service charges for telecommunications, fleet and fuel services, as well as charges for inmate telephone and postage usage, and Tenncare revenue receipts. Significant decline in this category for FY16 due to reduced internal billings for Mail Services, Printing Services, and Fleet Services. FY18 reflects an increase of \$1.5 million in Ambulance Service fees (full fiscal year impact of this new service that began mid-FY17).

Total FTE Positions by Fund Countywide Summary

| A 1 | | 4- |
|-----|--------|----|
| ΑI | un | as |

| FUND NAME | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY17-18 Change | % of Total |
|------------------------|---------|---------|---------|---------|---------|------------------------------|-------------------|---------------|
| General Fund | 3.875.1 | 3.902.8 | 3.896.0 | 3.918.5 | 3.930.7 | 3.953.7 | 23.0 | 70.8% |
| General Fund | 3,073.1 | 3,902.0 | 3,090.0 | 3,910.5 | 3,930.7 | ა, ყ ეა. <i>1</i> | 23.0 | 70.0% |
| Special Revenue Funds | 156.6 | 154.6 | 154.6 | 154.6 | 153.8 | 152.8 | (1.0) | 2.7% |
| Enterprise Funds | 1,010.8 | 1,013.8 | 1,011.8 | 977.0 | 983.0 | 934.0 | (49.0) | 16.7% |
| Internal Service Funds | 41.0 | 33.0 | 33.0 | 20.0 | 20.0 | 20.0 | - | 0.4% |
| Grant Funds | 1,050.1 | 1,005.3 | 558.9 | 539.5 | 549.9 | 522.4 | (27.5) | 9.4% |
| TOTAL FTE - ALL FUNDS | 6,133.6 | 6,109.5 | 5,654.3 | 5,610.5 | 5,637.4 | 5,582.9 | (54.5) | 100.0% |
| | | | | · | | | | |
| Change from prior year | 27.3 | (24.1) | (455.2) | (43.8) | 26.9 | (54.5) | | |

Note: Reduction in FTE from FY14 to FY15 primarily due to Headstart grant assumed by Shelby County Schools



The total number of County employees in All Funds has declined by 551 positions (11%) since FY13, with the largest number of reductions related to Grants.

Total FTE Positions Distribution Countywide Summary

All Funds

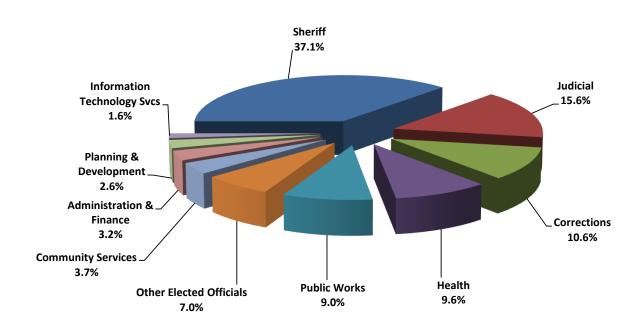
| | General Fund | Special Revenue | Enterprise Funds | Internal Services | Grant Funds | ALL FUNDS TOTAL |
|------------------------------|-----------------|--------------------|---------------------|----------------------|----------------|--------------------|
| MAYOR'S ADMINISTRATION | | | | | | |
| Administration & Finance | 173.4 | - | - | - | 4.1 | 177.5 |
| Information Technology | 83.0 | - | - | 5.0 | - | 88.0 |
| Planning & Development | 4.0 | - | 116.0 | - | 27.0 | 147.0 |
| Public Works | 162.0 | 92.0 | 229.0 | 15.0 | 5.0 | 503.0 |
| Corrections | - | - | 589.0 | - | 3.0 | 592.0 |
| Health Services | 155.1 | 56.8 | - | - | 323.7 | 535.6 |
| Community Services | 96.0 | - | - | - | 109.5 | 205.5 |
| Total Mayor's Admin FTE | 673.5 | 148.8 | 934.0 | 20.0 | 472.3 | 2,248.6 |
| SHERIFF | | | | | | |
| Sheriff Administration | 184.0 | _ | _ | _ | _ | 184.0 |
| Law Enforcement | 751.0 | _ | _ | _ | 1.0 | 752.0 |
| Jail | 1,137.0 | - | _ | _ | - | 1,137.0 |
| Total Sheriff FTE | 2,072.0 | - | - | - | 1.0 | 2,073.0 |
| JUDICIAL | | | | | | |
| Chancery Court | 21.5 | _ | _ | - | - | 21.5 |
| Circuit Court | 40.0 | - | _ | _ | - | 40.0 |
| Criminal Court | 83.0 | _ | _ | - | 2.0 | 85.0 |
| General Sessions Court | 195.8 | 4.0 | - | - | 2.0 | 201.8 |
| Probate Court | 14.0 | - | - | - | - | 14.0 |
| Juvenile Court Judge | 130.7 | - | - | - | 19.3 | 150.0 |
| Juvenile Court Clerk | 57.5 | - | - | - | 15.0 | 72.5 |
| Attorney General | 124.2 | - | - | - | 10.8 | 135.0 |
| Public Defender | 139.0 | - | - | - | - | 139.0 |
| Divorce Ref/Jury Commission | 11.5 | - | - | - | - | 11.5 |
| Total Judicial FTE | 817.2 | 4.0 | - | - | 49.1 | 870.3 |
| OTHER ELECTED OFFICIALS | | | | | | |
| Legislative Operations | 26.0 | - | - | - | - | 26.0 |
| Equal Opportunity Compliance | 13.0 | - | - | - | - | 13.0 |
| Assessor | 143.0 | - | _ | - | - | 143.0 |
| County Clerk | 95.0 | - | - | - | - | 95.0 |
| Register | 24.0 | - | - | - | - | 24.0 |
| Trustee | 67.0 | - | - | - | - | 67.0 |
| Election Commission | 23.0 | | | | | 23.0 |
| Total Other Elected FTE | 391.0 | - | - | - | - | 391.0 |
| TOTAL POSITIONS - ALL FUNDS | 3,953.7 | 152.8 | 934.0 | 20.0 | 522.4 | 5,582.9 |

Total FTE Positions Trends by Division Countywide Summary

| ΑII | Fu | nds |
|-----|----|-----|
|-----|----|-----|

| DIVISION | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | Change | % of Total |
|-----------------------------|---------|---------|---------|---------|---------|--------|---------------|
| Sheriff | 1,977.3 | 1,965.0 | 2,081.0 | 2,073.0 | 2,073.0 | | 37.1% |
| Judicial | 929.6 | 940.6 | 842.7 | 859.3 | 870.3 | 11.0 | 15.6% |
| Corrections | 739.8 | 735.3 | 694.8 | 640.5 | 592.0 | (48.5) | 10.6% |
| Health | 552.0 | 558.8 | 549.9 | 556.5 | 535.6 | (20.9) | 9.6% |
| Public Works | 438.0 | 437.0 | 438.0 | 502.0 | 503.0 | 1.0 | 9.0% |
| Other Elected Officials | 381.0 | 384.5 | 382.0 | 387.0 | 391.0 | 4.0 | 7.0% |
| Community Services | 664.3 | 211.7 | 207.7 | 207.1 | 205.5 | (1.5) | 3.7% |
| Administration & Finance | 192.5 | 184.5 | 178.5 | 177.5 | 177.5 | - | 3.2% |
| Planning & Development | 145.0 | 145.0 | 144.0 | 145.5 | 147.0 | 1.5 | 2.6% |
| Information Technology Svcs | 90.0 | 92.0 | 92.0 | 89.0 | 88.0 | (1.0) | 1.6% |
| TOTAL FTE - ALL FUNDS | 6,109.5 | 5,654.3 | 5,610.5 | 5,637.4 | 5,582.9 | (54.5) | 100.0% |

Total FY18 Positions by Division



The Sheriff accounts for about one third of all positions on an "All Funds" basis.

| FUND NAME (amounts shown in thousands) | Actual Balance 6/30/2016 | Projected Balance 6/30/2017 | FY17-FY16 % Change | FY18 Planned Change | Projected Balance 6/30/2018 | FY17-FY18 % Change |
|---|--------------------------------|-----------------------------------|-----------------------|---------------------------|-----------------------------------|-----------------------|
| General Fund (1) | \$ 115,597 | \$ 115,542 | 0.0% | \$ (3,339) | \$ 112,203 | -2.9% |
| Debt Service Fund (2) | 63,213 | 60,731 | -3.9% | (2,183) | 58,548 | -3.6% |
| Special Revenue Funds: Roads and Bridges Fund (3) | 9,130 | 10,700 | 17.2% | (1,787) | 8,913 | -16.7% |
| Hotel Motel Tax Fund (4) | 3,385 | 4,900 | 44.7% | (1,735) | 3,165 | -35.4% |
| Sheriff's Forfeitures Fund (5) Data Processing Fund (6) | 1,819 1,052 | 3,360 1,080 | 84.7% 2.7% | (356) (910) | 3,004 170 | -10.6% -84.2% |
| Health Services Restricted (7) Grants Fund (8) | 1,604 16,065 | 1,350 16,060 | -15.8% 0.0% | (552) (1,117) | 798 14,943 | -40.9% -7.0% |
| Stormwater Fees Fund (9) Drug Court (10) | 1,569 1,303 | 1,700 1,300 | 8.4% -0.2% | (501) (249) | 1,199 1.051 | -29.5% -19.1% |
| Economic Development Fund (11) | 4,302 | 3,750 | -12.8% | (4,000) | (250) | N/M |
| Sewer Maintenance Fund (12) Enterprise Funds: (Net Position) | - | - | 0.0% | (1,500) | (1,500) | 0.0% |
| Codes Enforcement Fund (13) Fire Services Fund (13) | (3,738) (9,327) | (3,000) (10,100) | | (0) (137) | (3,000) (10,237) | |
| Corrections Fund (13) | (9,739) | (22,000) | | (2,632) | (24,632) | |
| Internal Service Funds (14) | 4,744 | 5,320 | 12.1% | (28) | 5,292 | -0.5% |
| Total - All Operating Funds* | \$ 200,978 | \$ 190,693 | -5.1% | \$ (21,027) | \$ 169,667 | -11.0% |

^{*} Education Fund and Car Rental Tax Funds are not shown because all designated funds are collected and dispersed within the same fiscal year - no fund balance is accumulated. Capital Improvement Funds are also not included with this analysis.

Comments related to significant changes (>10%):

- (1) Discussion of General Fund balance and trend is provided in the "General Fund Summary" section of this book.
- (2) Debt Service Fund balance reduction reflects planned small use of accumulated funds to reduce fund balance (per policy).
- (3) The Roads and Bridges Fund FY18 planned use of fund balance is for the maintenance and construction of roadways for the safety of the motoring public. Fund balance levels fluctuate depending on the size of projects planned for that fiscal year.
- (4) The Hotel-Motel Tax Fund variations in fund balance level reflect the timing of collections and disbursements of fees.
- (5) The Sheriffs Forfeiture Fund receives revenue from seizures and DUI testing and can be used only for expenses related to drug use prevention primarily for operating expenses of the narcotics group and vehicle purchases. Fund balance is used to compensate for fluctuations in seizure activity from year to year.
- (6) Data Processing Fund balance change reflects use of funds accumulated in FY17 for planned expenditures in FY18.
- (7) The Health Services Fund decline in fund balance reflects the variability of Air Emission fines and permit collections.
- (8) The Grant Fund balance reflects timing of revenue recognition and expenditures.
- (9) Stormwater fees collected in excess of expenditures to date are accumulated for major drainage projects.
- (10) Drug Court balance is accumulated to supplement Drug and Alcohol treatment programs in FY18.
- (11) Economic Development Fund An appropriation late in FY17 was not reflected in the FY18 budget.
- (12) Sewer Maintenance Fund This was intended to address sewer reliability issues in Shelby County and produce fees in FY17 for use in FY18. This plan was replaced by a Capital Improvements project and has been discontinued.
- (13) Negative fund balances in all three Enterprise Funds reflect implementation of GASB 68 Pension Standard that recognizes pension liabilities in Proprietary Funds. Corrections Fund also reflects reduced reimbursement from the State.
- (14) Fund balance accumulated in Internal Services primarily used for equipment purchases for Information Technology.

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